

Let us briefly introduce to you:

ITM Linde Electrolysis (ILE) GmbH is a joint venture between Linde Engineering (LE) and ITM Power, a leading equipment manufacturer for proton exchange membrane electrolysis systems for Hydrogen. ILE is the Engineering, Procurement and Construction management organization for combining ITM Power systems with LE's technologies into electrolysis-based Hydrogen and Green Gases solutions. ILE is the spearhead for Market Development, Business Development, Sales, Proposal Work. To provide our customers in Metals & Glass, Electronics, Refinery, Steel, Chemistry and Energy with the best Power-2-X solution, ILE offers conceiving and feasibility engineering, where such solutions are translated to economically and technically viable EPC projects.

To kick off our business we are looking for highly motivated people with a hands-on mentality.

Back-Office Sales & Assistant to Managing Director*

Based in Dresden

In the Role of the Back-Office Sales & Assistant to MD you truly identify yourself with the following key responsibilities:

- Sales coordination and administration with tool called Sales Force
- Preparation of Bid/NoBid-decisions and Bid-approval meetings
- Market Intelligence support for Business Developers
- Preparation of repetitive governance meetings (e.g. sales department, supervisory board)
- Processing of accounting activities for Joint Venture
- General administration
- Domestic and international travel coordination for staff
- Other tasks as needed

In this role we are looking for enthusiastic people with a can-do attitude and the following profile:

- Master's degree or similar in Business Administration or International Management
- work experience in sales, proposal and/or project management
- basic understanding of engineering and sales environment
- ability to take initiative and work independently
- customer-orientation with good business acumen
- effective communication
- strong organization and planning skills
- basic experience in sales / proposal project coordination
- integrity and discretion in handling confidential information and dealing with professionals from
- fluent in German and English, both verbally and in writing

You will join a young company with a start-up mentality in a very dynamic environment, and report directly to the managing director. Did we spark your interest, or you have further questions before you are ready to take the next step?

In any case please contact:

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*Any designations used of course apply to persons of all genders. The form of speech used here is for simplicity only